

PHOTRONICS INC

FORM 10-Q (Quarterly Report)

Filed 3/13/1995 For Period Ending 1/31/1995

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Industry	Semiconductors
Sector	Technology
Fiscal Year	10/31

SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period endedJanuary 31, 1995....

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from..... to

Commission file number...0-15451...

...PHOTRONICS, INC....

(Exact name of registrant as specified in its charter)

...Connecticut...

(State or other jurisdiction of
incorporation or organization)

...06-0854886...

(I.R.S. Employer
Identification No.)

...P.O. Box 5226, 15 Secor Rd., Brookfield, CT... ..06804..

(Address of principal executive offices) (Zip Code)

...(203) 775-9000...

(Registrant's telephone number, including area code)

.....

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ..X.. No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class Outstanding at January 31, 1995 Common Stock, \$.01 par value 6,577,304 Shares

**PHOTRONICS, INC.
AND SUBSIDIARIES**

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

PHOTRONICS, INC. AND SUBSIDIARIES

Consolidated Balance Sheet

(Dollars in thousands)

ASSETS

	January 31, 1995 ----- (Unaudited)	October 31, 1994 -----
Current assets:		
Cash and cash equivalents	\$ 17,361	\$25,092
Short-term investments	4,248	2,535
Accounts receivable (less allowance for doubtful accounts of \$155 in 1995 and \$135 in 1994)	15,289	10,218
Inventories	3,505	2,469
Other current assets	2,449	2,140
Total current assets	42,852	42,454
Property, plant and equipment	42,066	36,948
Intangible assets (less accumulated amortization of \$1,351 in 1995 and \$1,117 in 1994)	10,989	5,523
Investments	15,116	11,095
Other assets	2,153	2,326
	----- \$113,176 =====	----- \$98,346 =====

See accompanying notes to consolidated financial statements.

PHOTRONICS, INC. AND SUBSIDIARIES
Consolidated Balance Sheet
(Dollars in thousands, except per share amounts)
LIABILITIES AND SHAREHOLDERS' EQUITY

	January 31, 1995	October 31, 1994
	-----	-----
	(Unaudited)	
Current liabilities:		
Short-term debt and current portion of long-term debt	\$ 3,034	\$ 467
Accounts payable	7,695	5,053
Accrued salaries and wages	1,942	2,615
Other accrued liabilities	1,336	1,423
Income taxes	1,938	567
	-----	-----
Total current liabilities	15,945	10,125
Long-term debt	1,855	495
Deferred income taxes	8,854	7,077
Other liabilities	239	247
	-----	-----
Total liabilities	26,893	17,944
	-----	-----
Commitments and contingencies	-	-
Shareholders' equity:		
Preferred stock, \$0.01 par value, 2,000,000 shares authorized, none issued and outstanding	-	-
Common stock, \$0.01 par value, 10,000,000 shares authorized, 6,668,304 shares issued in 1995 and 6,659,929 shares in 1994	67	67
Additional paid-in capital	41,452	41,338
Retained earnings	37,605	34,338
Unrealized gains on investments	8,020	5,608
Treasury stock, 91,000 shares at cost	(245)	(245)
Deferred compensation on restricted stock	(616)	(704)
	-----	-----
Total shareholders' equity	86,283	80,402
	-----	-----
	\$113,176	\$98,346
	=====	=====

See accompanying notes to consolidated financial statements.

PHOTRONICS, INC. AND SUBSIDIARIES

Consolidated Statement of Earnings

(In thousands, except per share amounts)
(Unaudited)

	Three Months Ended January 31,	
	1995	1994
Net sales	\$26,176	\$18,857
Costs and expenses:		
Cost of sales	16,417	12,525
Selling, general and administrative	3,543	2,274
Research and development	1,348	1,137
Operating income	4,868	2,921
Interest income	248	89
Interest expense	(32)	(21)
Other income	118	8
Income before income taxes and cumulative effect of change in accounting for income taxes	5,202	2,997
Provision for income taxes	1,935	959
Income before cumulative effect of change in accounting for income taxes	3,267	2,038
Cumulative effect of change in accounting for income taxes	-	237
Net income	\$ 3,267	\$ 2,275
Net income per common share:		
Income before cumulative effect of change in accounting for income taxes	\$0.48	\$0.31
Cumulative effect of change in accounting for income taxes	-	0.03
Net income	\$0.48	\$0.34
Weighted average number of common shares outstanding	6,837	6,625

See accompanying notes to consolidated financial statements.

PHOTRONICS, INC. AND SUBSIDIARIES

Consolidated Statement of Cash Flows
(Dollars in thousands)
(Unaudited)

	Three Months Ended January 31,	
	1995	1994
Cash flows from operating activities:		
Net income	\$ 3,267	\$ 2,275
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization of property, plant and equipment	2,069	2,009
Amortization of intangible assets	234	161
Deferred income taxes	(54)	(229)
Cumulative effect of change in accounting for income taxes	-	(237)
Other	(130)	-
Changes in assets and liabilities:		
Accounts receivable	(5,071)	466
Inventories	(156)	354
Other current assets	(141)	(722)
Accounts payable and accrued liabilities	1,882	(1,971)
Income taxes payable	1,371	1,131
Net cash provided by operating activities	3,271	3,237
Cash flows from investing activities:		
Acquisition of assets of Hoya Micro Mask, Inc.	(7,400)	-
Expenditures for property, plant and equipment	(1,308)	(1,576)
Deposits on equipment	(656)	-
Net change in short-term investments	(1,713)	1,087
Proceeds from sale of investments	410	-
Other	(7)	(6)
Net cash used in investing activities	(10,674)	(495)
Cash flows from financing activities:		
Repayment of long-term debt	(442)	(161)
Proceeds from issuance of common stock	114	158
Net cash used in financing activities	(328)	(3)
Net increase (decrease) in cash and cash equivalents	(7,731)	2,739
Cash and cash equivalents at beginning of period	25,092	8,226
Cash and cash equivalents at end of period	\$17,361	\$10,965
	=====	=====
Cash paid during the period for:		
Interest	\$ 13	\$21
Income taxes	\$567	\$19

See accompanying notes to consolidated financial statements.

PHOTRONICS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

Three Months Ended January 31, 1995

(Unaudited)

NOTE 1 - BASIS OF FINANCIAL STATEMENT PRESENTATION

The consolidated financial statements of the Company included herein have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission and, in the opinion of management, reflect all adjustments which are necessary to present fairly the results for the three-month periods ended January 31, 1995 and 1994. Interim financial data presented herein are unaudited. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations; however, management believes that the disclosures are adequate to make the information presented not misleading. This report should be read in conjunction with the consolidated financial statements and footnotes as of October 31, 1994, which give a complete discussion of these matters.

NOTE 2 - ACQUISITION OF PHOTOMASK OPERATIONS OF HOYA MICRO MASK, INC.

On December 1, 1994, the Company acquired certain assets held by Hoya Micro Mask, Inc. ("Micro Mask"), an independent photomask manufacturer with manufacturing operations located in Sunnyvale, California. The transaction included the purchase of land, buildings, inventory and certain assets other than cash and receivables. In addition, significant manufacturing systems owned by Micro Mask were leased by the Company from Micro Mask. The acquisition was financed through available cash reserves and involved the payment of approximately \$7.2 million in cash at closing and the obligation to pay \$3.0 million and \$1.8 million, without interest, six months and four years after the closing, respectively. In addition, the Company incurred approximately \$0.2 million of costs in connection with the acquisition. The operating lease of the significant manufacturing systems has a term ranging from 44 to 62 months and includes the right to purchase the systems at fair market value at the end of the lease.

The acquisition was accounted for as a purchase and, accordingly, the acquisition price was allocated to property, plant and equipment as well as certain intangible assets based on relative fair value. Intangible assets include goodwill of approximately \$5.2 million which will be amortized over twenty (20) years. The consolidated statement of earnings includes the results of Micro Mask's operations from December 1, 1994, the effective date of the acquisition.

The consolidated results of the Company's operations on a proforma basis for the three months ended January 31, 1994, as though the purchase had been made as of the beginning of that period, would have reflected sales of approximately \$24.7 million. Net income and earnings per share would not have been materially different in the first quarter of 1994. The proforma results of operations are not necessarily indicative of the actual operating results that would have occurred had the transaction been consummated at the beginning of the period, or of the future operating results of the combined companies.

NOTE 3 - THREE-FOR-TWO STOCK SPLIT

In January 1995, the Company's Board of Directors approved a three-for-two stock split effective March 20, 1995, contingent upon approval of an amendment to its Certificate of Incorporation increasing the number of shares the Company is authorized to issue. This amendment will be considered by the Company's shareholders at the annual meeting to be held on March 16, 1995.

Shareholders of record on March 20, 1995 will receive three shares of common stock for each two they own on that date. The Company is currently authorized to issue 10 million shares, par value \$0.01, of common stock and the proposed amendment would increase this authorization to 20 million shares. When the stock split is effective, there will be approximately 11.4 million shares outstanding or reserved for issuance.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Material Changes in Results of Operations Quarter Ended January 31, 1995 versus January 31, 1994

A significant portion of the material changes in each category of the Company's results of operations for the current quarter as compared to the same period last year are attributable to the acquisition, on December 1, 1994, of the photomask manufacturing operations and certain assets of Hoya Micro Mask, Inc. ("Micro Mask"), an independent photomask manufacturer with manufacturing operations located in Sunnyvale, California. The operations acquired represent a full-service, state-of-the-art photomask manufacturing facility.

Net sales for the quarter ended January 31, 1995 increased 38.8% to \$26.2 million compared with \$18.9 million in the same period in the prior year. The increase is attributable to the inclusion of two months' sales by the Company's new Sunnyvale facility and generally stronger demand from its existing customer base. The Company anticipates that its new Sunnyvale operation will contribute to continued sales growth in each quarter of fiscal 1995 as compared to the corresponding quarters of the prior year.

Cost of sales in the quarter ended January 31, 1995, increased 31.1% from the same period last year, resulting primarily from increased sales, together with higher employee incentive compensation expense resulting from the Company's performance. In addition, employee benefit costs for the first quarter of 1995 increased as the majority of the employees at the Texas facility were not yet eligible for benefits in the first quarter of 1994. As a percentage of net sales, cost of sales decreased to 62.7% in the first quarter of 1995 as compared with 66.4% in the prior year quarter. The decrease was primarily due to improved capacity utilization and greater operating efficiencies resulting from sales volume increases at the Company's Brookfield, Dallas and Milpitas existing facilities. This improvement was offset somewhat by a change in business mix and lower margins in the Sunnyvale operation. The Company anticipates that its fixed operating costs will increase in connection with its planned expansion of capacity (see "Liquidity and Capital Resources"), but that increased sales levels will largely compensate for such cost increases.

Selling, general and administrative expenses increased 55.8% in the quarter ended January 31, 1995, compared with the same period in the prior year. The increase was due largely to higher employee incentive compensation expense provisions as a result of performance and the inclusion of two months' expenses of the Company's Sunnyvale facility. Furthermore, the Company had increases in staffing levels, as well as general increases in wages and other expenses. As a percentage of net sales, selling, general and administrative expenses increased to 13.5% in the first quarter of 1995, compared with 12.1% in the corresponding 1994 period.

Research and development expenses for the first quarter of fiscal 1995 increased 18.6% from the same period last year, primarily as a result of several projects dealing with advanced technology photomasks. However, as a percentage of net sales, research and development expenses declined to 5.1% in the quarter ended January 31, 1995, compared to 6.0% in the corresponding prior year period, reflecting increased net sales. The Company anticipates that the increased revenue base provided by the Sunnyvale facility will allow for increased research and development efforts.

Interest income for the three months ended January 31, 1995, increased 178.7% from the same period last year due to higher levels of investable funds, coupled with higher prevailing interest rates. Interest expense increased 52.4% compared with the first quarter of the previous year. This increase was attributable to interest expense incurred in connection with the Micro Mask acquisition, offset by a reduction in other long-term debt. The net increase in other income of \$0.1 million compared with the same period in the prior year was primarily due to net gains on investments during the first quarter of fiscal 1995.

For the first quarter of fiscal 1995 the Company provided Federal and state income taxes at an estimated combined effective annual rate of approximately 37% as compared to 32% in the same period last year. The increase in the Company's estimated tax rate is primarily due to a larger portion of income being subject to the 35% incremental Federal income tax rate and a greater portion of the Company's income being sourced in California. In the first quarter of fiscal 1994, the Company recognized the cumulative effect of the adoption of FAS 109, "Accounting for Income Taxes," resulting in a benefit of \$0.2 million, or \$0.03 per share.

Net income in the first quarter ended January 31, 1995 increased 43.6% to \$3.3 million, or \$0.48 per share, compared with \$2.3 million, or \$0.34 per share, for the same period in the prior year. The weighted average number of common shares outstanding increased to 6,837,000 for the first quarter of fiscal 1995 from 6,625,000 for last year's first quarter.

Liquidity and Capital Resources

The Company's cash, cash equivalents and short-term investments decreased \$6.0 million during the quarter ended January 31, 1995. During the first quarter, the Company funded \$7.4 million of acquisition costs in connection with the Micro Mask acquisition. Excluding the Micro Mask acquisition, investing activities used cash totaling \$3.3 million, principally for deposits on and purchases of property and equipment, and financing activities used an additional \$0.3 million. These decreases in liquidity were offset by \$3.3 million of cash provided by operating activities after utilizing approximately \$2.0 million for initial working capital at the Sunnyvale site.

Accounts receivable at January 31, 1995 increased 49.6% from October 31, 1994, principally as a result of increases in sales including those at the new Sunnyvale operation. The 42.0% increase in inventories also is attributable to the addition of the Sunnyvale facility. Other current assets increased 14.4% primarily due to increases in various prepaid expenses.

Property, plant and equipment and intangible assets at January 31, 1995 increased 13.9% and 99.0%, respectively, from October 31, 1994, principally due to the acquisition of \$5.1 million of fixed assets and \$5.7 million of intangible assets in connection with the Micro Mask acquisition, and other fixed asset additions totaling \$1.3 million, offset by normal depreciation and amortization expense.

Investments increased 36.2% due to additional unrealized gains recorded in the first quarter of fiscal 1995 as a result of the increased fair value of the Company's investments, net of dispositions during the quarter.

Other assets at January 31, 1995 decreased 7.4% from October 31, 1994, as assets which were previously accounted for as deposits were reclassified when the equipment was placed in service. Partially offsetting this decrease were additional deposits on equipment of \$0.7 million.

Accounts payable increased 52.3% primarily due to the addition of the Sunnyvale operation and increased payables related to equipment purchases. Accrued salaries decreased 25.7% principally as a result of the payment during the first quarter of fiscal 1994 of prior year incentive compensation. This decrease was offset by the addition of the Sunnyvale operation and provisions for incentive compensation for fiscal 1995. Other accrued liabilities at January 31, 1995 decreased 6.1% from October 31, 1994 due to the payment, in 1995, of certain 1994 annual expenses, offset by increases resulting from the addition of the Sunnyvale operation. Current income taxes payable increased to \$1.9 million due to the results of operations, the Company's tax estimates, and the Company's normal income tax payment practice.

In connection with the Micro Mask acquisition, the Company incurred an obligation to pay \$3.0 million and \$1.8 million, without interest, six months and four years after the closing, respectively. As a result of these obligations and a \$0.4 million balloon payment which became due, short-term debt and the current portion of long-term debt increased by \$2.6 million and long-term debt, less the current portion, increased \$1.4 million (net of imputed interest on the Micro Mask debt) during the first quarter of fiscal 1995. Deferred income taxes at January 31, 1995 increased \$1.8 million from October 31, 1994 to \$8.9 million largely due to amounts provided on the unrealized gains on investments.

As of January 31, 1995, the Company had commitments for the purchase or lease of property, plant and equipment with an acquisition cost of approximately \$24.4 million, of which approximately \$4.8 million had been paid at that date. Included in commitments are \$6.6 million related to the construction of the Company's new facility in the Dallas area. Additional commitments for construction as well as the relocation of the Company's current Texas operation will be incurred later in 1995. The Company's commitments represent investments in additional manufacturing capacity, as well as advanced equipment for research and development of the next generation of high end, more complex photomasks.

The Company will use its working capital, bank credit lines and leasing arrangements to finance its capital investments. The Company has a revolving credit commitment for borrowings of up to \$10 million a year in each of the next three years. Further, the Company believes that it has the capacity for substantial growth and access to equity and other financing sources to fulfill its cash requirements for the foreseeable future.

PART II. OTHER INFORMATION

Item 6. Exhibits and Reports of Form 8-K

(a) Exhibits

27 Financial Data Schedule

(b) Reports on Form 8-K

A report on Form 8-K was filed by the Company on December 5, 1994 reporting the acquisition of substantially all of the operating assets of Hoya Micro Mask, Inc. The financial statements required to be filed under Form 8-K were filed by an Amendment to Form 8-K, dated January 27, 1995. The financial statements filed were as follows:

(1) Financial Statements of Business Acquired Hoya Micro Mask, Inc. ... Report of KPMG Peat Marwick LLP, dated November 18, 1994 ... Balance Sheets, dated March 31, 1994 and 1993 ... Statements of Operations, Accumulated Deficit and Cash Flows for the years ended March 31, 1994 and 1993 ... Notes to Financial Statements

Unaudited Interim Financial Statements ... Condensed Balance Sheets as of September 30, 1994 and March 31, 1994 ... Condensed Statements of Operations and Accumulated Deficit for the six-month periods ended September 30, 1994 and 1993 ... Condensed Statements of Cash Flows for the six-month periods ended September 30, 1994 and 1993 ... Notes to Condensed Financial Statements

(2) Pro Forma Financial Information Photronics, Inc. and Hoya Micro Mask Inc. ... Pro Forma Condensed Consolidated Balance Sheet as of October 31, 1994 ... Pro Forma Condensed Combined Statement of Operations for the twelve months ended October 31, 1994 ... Notes to Pro Forma Financial Statements

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PHOTRONICS, INC.
(Registrant)

By: **ROBERT J. BOLLO**
Robert J. Bollo
Vice President/Finance
(Duly Authorized Officer and
Principal Financial Officer)

Date: March 9, 1995

ARTICLE 5

This schedule contains summary financial information extracted from the Consolidated Statement of Earnings and the Consolidated Balance Sheet and is qualified in its entirety by reference to such financial statements.

MULTIPLIER: 1,000

PERIOD TYPE	3 MOS
FISCAL YEAR END	OCT 31 1995
PERIOD START	NOV 01 1994
PERIOD END	JAN 31 1995
CASH	17,361
SECURITIES	4,248
RECEIVABLES	15,444
ALLOWANCES	155
INVENTORY	3,505
CURRENT ASSETS	42,852
PP&E	76,554
DEPRECIATION	34,488
TOTAL ASSETS	113,176
CURRENT LIABILITIES	15,945
BONDS	1,855
COMMON	67
PREFERRED MANDATORY	0
PREFERRED	0
OTHER SE	86,216
TOTAL LIABILITY AND EQUITY	113,176
SALES	26,176
TOTAL REVENUES	26,176
CGS	16,417
TOTAL COSTS	16,417
OTHER EXPENSES	0
LOSS PROVISION	20
INTEREST EXPENSE	32
INCOME PRETAX	5,202
INCOME TAX	1,935
INCOME CONTINUING	3,267
DISCONTINUED	0
EXTRAORDINARY	0
CHANGES	0
NET INCOME	3,267
EPS PRIMARY	0.48
EPS DILUTED	0

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